

Specialty Equipment Incentives Program

FirstEnergy's Specialty Equipment Incentives for Business program offers incentives and information to encourage participants to install high-efficiency refrigeration, food service and miscellaneous equipment not included in other incentive programs. The program is funded by commercial and industrial electric utility customers of Met-Ed, Penelec and Penn Power in accordance with Act 129 of 2008.

Effective Dates

To qualify for incentives, equipment must have been purchased on or after **October 28, 2009**.

Eligible Participants

The specialty equipment incentives are available to commercial and industrial retail-service customers of Met-Ed, Penelec and Penn Power. In addition to retrofits, new construction projects and the portion of building addition projects that increase a facility's footprint are eligible for most specialty equipment incentives.

Pre-Approval Requirements

Program pre-approval is not required for projects that are purchased and installed before June 30, 2010. However, participants are encouraged to seek pre-approval of their lighting equipment prior to purchase to ensure it meets program requirements and is eligible for incentives.

Projects to be completed (installed) after June 30, 2010, will require pre-approval prior to the purchase and installation of equipment if the total incentive requested is greater than \$3,000.

Limitations

All incentives available from any FirstEnergy business program are limited to the total equipment cost.

Questions?

If you have questions, please review the FAQ section of the program website – www.energysavePA.com. This information is being updated regularly. Specific questions can also be sent to program representatives via email at energysavePA@saic.com.

How Do I Apply for Incentives?

Please review the Business Program Terms and Conditions and application requirements.

- Step 1:** Review program materials to confirm that your planned energy efficiency measures meet program requirements. Visit www.energysavePA.com, review our Participant's Manual, and/or contact us at 1-866-554-4430 with questions.
- Step 2:** Complete the program application and attach a copy of supporting technical documentation required to verify that installed equipment meets program efficiency requirements, such as manufacturers' cut sheets. Sign the application form and submit a complete application package to the program manager for consideration, review and approval. Incomplete applications will not be considered and will be returned to the applicant for completion.

A complete application package includes:

- A signed application form, listing the quantities of qualifying equipment included in your project, and,
- Manufacturers' specification (cut) sheets for each qualifying equipment type to verify that the equipment meets the program efficiency requirements.

Complete application packages must be returned via email, fax or hardcopy to:

Mail: **FirstEnergy Specialty Equipment Incentives Program**
6059 Allentown Blvd.
PMB #573
Harrisburg, PA 17112
Fax: 610-743-8629
Email: energysavePA@saic.com

Step 3: The program manager will notify the applicant via email when the review is complete and funds have been reserved. Upon receipt of program pre-approval, participants may purchase and install their energy efficient equipment.

Step 4: Once the project is complete, you should review your approved application for any changes to the project that occurred during installation and make the needed corrections. Resubmit the application, along with a dated proof of purchase, to the program for incentive payment.

Applications and supporting technical documentation will be reviewed by program staff, and an onsite inspection to verify the installation may be conducted. Upon receipt and verification of all required documentation, the incentive check will be processed and mailed to the applicant or to an authorized representative if requested on the application.

To confirm tax status, all applicants (including tax exempt entities) must submit a W-9 with Tax Identification associated with the incentive recipient to enable processing. Incentives will not be paid until W-9s have been received.

CUSTOMER AND PROJECT INFORMATION

Customer Information

Company Name:		Utility Company: <input type="checkbox"/> Met-Ed <input type="checkbox"/> Penelec <input type="checkbox"/> Penn Power Account Number (Required) _____	
Tax ID (SSN/FEIN):		_____	
Mailing Address (check mailed to):	City:	State:	Zip:
Contact Name/Title:			
Email Address:	Telephone:	Fax:	
Physical Installation Address (if different from above):	City:	Zip:	
How did you hear about the program? <input type="checkbox"/> Program Contact <input type="checkbox"/> Utility Contact <input type="checkbox"/> Trade Ally <input type="checkbox"/> Direct Mail <input type="checkbox"/> Mass Media <input type="checkbox"/> Energy Audit <input type="checkbox"/> Seminar <input type="checkbox"/> Other _____			

Contractor / Program Ally Information - if applicable

Company Name:	Contact Name/Title:		
Mailing Address:	City:	State:	Zip:
Email Address:	Telephone:	Fax:	

Authorization for Incentive Payment to Third Party

Please note that incentive payment will be made to the customer listed above unless a Third Party payment is authorized. If check is to be paid to a Third Party, please fill this Authorization box completely.

Payable To:	Representative Contact:	
Mailing Address:		
Phone:	Email Address:	Tax ID (SSN/FEIN):
Customer Contact Signature: _____		
Print Name: _____ Date: _____		

Facility / Project Information

Facility Type (check one): <input type="checkbox"/> Education – Primary School <input type="checkbox"/> Education – Secondary School <input type="checkbox"/> Education – Community College <input type="checkbox"/> Education – University <input type="checkbox"/> Grocery <input type="checkbox"/> Medical – Hospital <input type="checkbox"/> Medical – Clinic <input type="checkbox"/> Lodging Hotel (Guest Rooms) <input type="checkbox"/> Lodging Motel <input type="checkbox"/> Manufacturing – Light Industrial <input type="checkbox"/> Multifamily – Common Areas <input type="checkbox"/> Office – Large <input type="checkbox"/> Office – Small <input type="checkbox"/> Restaurant – Sit-Down <input type="checkbox"/> Restaurant – Fast-Food <input type="checkbox"/> Retail – 3-Story Large <input type="checkbox"/> Retail – Single-Story Large <input type="checkbox"/> Retail – Small <input type="checkbox"/> Storage – Conditioned <input type="checkbox"/> Storage –Unconditioned <input type="checkbox"/> Warehouse <input type="checkbox"/> Other: _____	Please choose the best description of the predominant space type included for this project (check one): <input type="checkbox"/> Air Conditioned Space <input type="checkbox"/> No Air Conditioning <input type="checkbox"/> Freezer Space <input type="checkbox"/> Refrigerated Space Is natural gas available at your facility? <input type="checkbox"/> Yes <input type="checkbox"/> No	Customer Class (check all that apply): <input type="checkbox"/> Not-for-Profit <input type="checkbox"/> Multifamily <input type="checkbox"/> Commercial <input type="checkbox"/> Industrial <input type="checkbox"/> Government (State, County or Municipal) <input type="checkbox"/> Institutional <input type="checkbox"/> Low Income <input type="checkbox"/> Federal	
	Facility Size (Approx. Sq.Ft.): _____	Brief Description of Existing Equipment _____ _____ _____	
	Project Schedule Start Date: _____ Completion Date: _____ Estimated Total Equipment Cost: _____		

EQUIPMENT & ELIGIBILITY REQUIREMENTS

Refrigeration Measures

Measure	Supermarket, Convenience Store, Restaurant or Other (Please Specify)	Estimated Area of Strip Curtain Replaced (ft ²)	Location of Unit (i.e. NW corner of building)	Total Number of Entrances to Unit(s) (A)	Incentive Amount (\$) (B)	Incentive Unit	Total Incentive (AxB)
Strip Curtain for Walk-in Freezer					\$50.00	Per Freezer Entrance	
Strip Curtain for Walk-in Cooler					\$50.00	Per Cooler Entrance	
Incentive A:							

ENERGY STAR Commercial Solid Door Refrigerators and Freezers

Measure	Requirements	Unit Size (ft ³)	Unit Make/Model Number	Quantity (A)	Incentive Amount (\$) (B)	Incentive Unit	Total Incentive (AxB)
ENERGY STAR Commercial Solid Door Refrigerators - Less than 15 ft ³	All commercial refrigerators and freezers must be ENERGY STAR rated to qualify for these incentives				\$50.00	Per Refrigerator	
ENERGY STAR Commercial Solid Door Refrigerators - 15 to less than 30 ft ³					\$50.00	Per Refrigerator	
ENERGY STAR Commercial Solid Door Refrigerators - 30 to less than 50 ft ³					\$50.00	Per Refrigerator	
ENERGY STAR Commercial Solid Door Refrigerators - Over 50 ft ³					\$50.00	Per Refrigerator	
ENERGY STAR Commercial Solid Door Freezers - Less than 15 ft ³	Only commercial food service applications are eligible (i.e. restaurants, cafeterias)				\$50.00	Per Freezer	
ENERGY STAR Commercial Solid Door Freezers - 15 to less than 30 ft ³					\$50.00	Per Freezer	
ENERGY STAR Commercial Solid Door Freezers - 30 to less than 50 ft ³					\$50.00	Per Freezer	
ENERGY STAR Commercial Solid Door Freezers - Over 50 ft ³					\$50.00	Per Freezer	
Total Incentive B:							

ENERGY STAR Ice Machines						
Measure	Requirements	Unit Daily Capacity (lbs/day)	Quantity (A)	Incentive Amount (\$) (B)	Incentive Unit	Total Incentive (AxB)
ENERGY STAR Ice Machines Less than 500 lbs/day	Ice machines must be air-cooled to qualify All ice makers must be ENERGY STAR rated to qualify for these incentives			\$50.00	Per Ice Machine	
ENERGY STAR Ice Machines 500 to 1,000 lbs/day				\$150.00	Per Ice Machine	
ENERGY STAR Ice Machines More than 1,000 lbs/day				\$200.00	Per Ice Machine	
Total Incentive C:						

Food Service Measures						
Measure	Requirement	Number of Pans Per Steam Cooker	Quantity of Steam Cookers	Incentive (\$) (A)	Incentive Unit (B)	Total Incentive (AxB)
ENERGY STAR Steam Cookers	Unit must be ENERGY STAR rated			\$400.00	Per Steam Cooker	
Total Incentive D:						

Commercial Water Heaters						
Measure	Requirements	Unit Size (gallons)	Quantity (A)	Incentive (\$) (B)	Incentive Unit	Total Incentive (AxB)
Heat Pump Water Heaters	Unit must have an Energy Factor of 2.0 or higher			\$200.00	Per Water Heater	
Efficient Electric Water Heaters	Unit must have an energy factor of 0.95 or greater to qualify.			\$50.00	Per Water Heater	
Total Incentive E:						

Specialty Equipment						
Measure	Requirements	Sprayer Flow Rate (gpm)	Quantity (A)	Incentive (\$) (B)	Incentive Unit	Total Incentive (AxB)
Pre Rinse Sprayers	To qualify, each sprayer must have a flow rate of 1.6gpm or less.			\$35.00	Per Sprayer	
Total Incentive F:						

Vending Machine Measures						
Measure	Requirements	Vending Unit Capacity (# of cans)	Quantity (A)	Incentive (\$) (B)	Incentive Unit	Total Incentive (AxB)
Vending Equipment Controller	To qualify, each vending machine controller must automatically turn off lighting when there is no occupancy and also modulate the refrigeration system for peak performance.			\$25.00	Per Unit	
Total Incentive G:						

Laundry Equipment							
Measure	Requirements	Unit Capacity Volume (cubic feet)	Modified Energy Factor (MEF) from unit nameplate	Quantity (A)	Incentive (\$) (B)	Incentive Unit	Total Incentive (AxB)
Commercial Clothes Washer with Electric Dryer and Electric Water Heater	Washer must have an MEF of 1.80 or higher Both the associated dryer and water heater must be electric				\$50.00	Per Washer	
Total Incentive H:							

Commercial Smart Strip Plug Outlets							
Measure	Requirements	Type of Device(s) Associated with Smart Strip Plug Outlets (i.e. – laptop computer on docking station with separate monitor)	Quantity of Smart Strip (A)	Incentive (\$) (B)	Incentive Unit	Total Incentive (AxB)	
Commercial Smart Strip Plug Outlets	To qualify, power strip must automatically turn off when equipment is unused or area is unoccupied.			\$10.00	Per Smart Strip		
Total Incentive I:							

Total Incentives A + B + C + D + E + F + G + H + I:						
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BUSINESS PROGRAM TERMS AND CONDITIONS

Definitions	<p>FIRSTENERGY COMPANIES (“THE COMPANY” OR “COMPANIES”) - Metropolitan Edison Company, Pennsylvania Power Company and Pennsylvania Electric Company.</p> <p>PROGRAM or PROGRAMS – Company programs approved by the Pennsylvania Public Utility Commission (“PUC”) for implementation under Pennsylvania Act 129. This application relates to the Business programs supporting energy efficiency in the Companies’ Commercial and Industrial customer facilities including, municipal, government and institutional facilities.</p> <p>PROGRAM MANAGER – The party contracted by the Company for management of the Programs.</p> <p>ENERGY-EFFICIENCY MEASURES – Any equipment or action eligible to receive a Program Incentive payment under the Program.</p> <p>PARTICIPANT (or PARTICIPANTS or PARTICIPATING CUSTOMERS) – Those non-residential retail electric service eligible customers of the Companies who participate in this Program.</p> <p>PROGRAM INCENTIVES – Refers to the monetary incentive, rebate or service that the Program provides to participating customers pursuant to the Program.</p> <p>CREDITS – Refers to the energy, capacity or environmental attributes from Alternative Energy Portfolio Standards (including Energy Efficiency and Demand Response) associated with measures for which incentives were provided, or PJM Capacity Credits.</p>
Eligibility	<p>Participant or Participants as defined above and served by Metropolitan Edison Company, Pennsylvania Power Company and Pennsylvania Electric Company. Residential customers are not eligible for incentives through the Commercial and Industrial Programs. Incentives are awarded only to Participants, or their assigned agents, for qualifying equipment (“Energy Efficiency Measures”) that is installed in the Commonwealth of Pennsylvania at the location identified in this Application, and such Participants are responsible for compliance with the Terms and Conditions set forth herein.</p>
Compliance	<p>The Participant is responsible to comply with all applicable laws, rules and regulations, and to comply with all federal, state, and local codes.</p>
Publicity	<p>With Participant’s written permission, the Companies may publicly recognize participation in the Programs and disclose information relating to the Participant’s participation in the program, including such data as: projected project energy savings, the incentive amount, and other similar information.</p>
Application and Eligibility Process	<p>The Programs provide for payment of incentives after the installation of qualified energy efficiency measures and review of final documentation for compliance with program requirements by the Program Manager. In order to be eligible for incentives, a Participant, or an agent (contractor/vendor) authorized by the Participant, must submit a properly completed pre-installation application package, including an application and technology worksheets, to the Program Manager before the equipment is purchased. If eligible, the Participant will receive an approval letter with the estimated incentive amount and the date by which the equipment must be purchased and installed for the approval to remain in effect.</p> <p>After installation is completed, the Participant must finalize and resubmit the completed equipment application reflecting the “as built” project, along with the invoice, the manufacturer’s equipment performance sheet, and any other required documentation as may be specified on the application or in the program’s initial approval letter. Applications must be filled out completely, truthfully and accurately, and include signatures of the Participant and its authorized agents (as appropriate). Final payment will be based on the “as-built” documentation provided with the final project application.</p> <p>Exceptions: Program applications for projects completed between October 28, 2009 and March 31, 2010 do not require pre-approval to be eligible for Program incentives. Similarly, customer-owned equipment purchased with a total incentive of less than \$3,000, do not require preapproval from the Program Manager before the purchase or installation of equipment. However, such applications must be submitted no later than nine months following equipment Proof of Purchase date to be considered for payment.</p>
Dates of Program	<p>Incentives are available for eligible Energy Efficiency Measures for which equipment is purchased and installed on or after October 28, 2009.</p> <p>Dated Proof of Purchase and complete documentation will be required with final applications for the participant to be eligible for incentive payment. The program is subject to revision or termination at any time by the Company.</p>
Installation Schedule Requirements	<p>Pre-approved projects will receive approval letters defining terms for payment and a commitment expiration date. If the Participant: (1) has not engaged in installation of the pre-approved project; and (2) has not applied to the Program Manager for a project extension within 90 days from the date the Program Manager pre-approves the project, the Program Manager may cancel Participant’s application without liability.</p>
Acceptable Proof of Purchase	<p>Acceptable forms of Proof of Purchase include paid invoices or receipts. The documentation must show item numbers, quantities and descriptions that are of sufficient detail to verify that the installed equipment meets efficiency requirements. Additionally, the post-installation documentation must include manufacturers’ specifications (“cut sheets”) that list the efficiency ratings of the equipment. <i>The Program Manager may, at its sole discretion, accept other forms of proof of purchase.</i></p>
Evaluation, Measurement and Verification	<p>The Program Manager may, but is not obligated to, conduct an inspection of the facility to verify pre- and post-installation conditions or verify documentation prior to incentive payment, at anytime after receipt of applications and up to 5 years after payment of incentives. In addition, the Pennsylvania Public Utility Commission and the Companies have engaged Evaluation Measurement and Verification (“EM&V”) contractors to evaluate program performance which may involve additional visits. The applicant must provide reasonable access to the facility, the equipment, and related documentation and data. The Companies or their agents may install simple/standard metering devices on equipment for program data collection, measurement and verification purposes. The Companies and their agents are not obligated to pay any incentive awards until it has performed a satisfactory post-installation verification, unless it has waived this requirement. If the Program Manager determines that the equipment was not installed in a manner consistent with the approved application, or if non-qualifying equipment was installed, it may require changes before making payment.</p>
Assignment	<p>The Participant may assign Program Incentives to a specified third party.</p>
Participating Customer's Certification	<p>Participant certifies that he/she purchased and installed the equipment listed in its application at its defined Pennsylvania location listed therein. Participant agrees that all information is true and that he/she has conformed to all of the program’s eligibility requirements, terms and conditions.</p>

Incentive Amounts	Program Incentives will equal either: a) the approved Program Incentive amount reflecting incentives in effect at the time of approval, or b) the actual equipment cost of the Energy-Efficiency Measure, whichever is less, as determined by the Program Manager. Please allow ninety (90) business days for delivery of the Program Incentive. Applications requiring post-installation inspections and unanticipated high volume of activities may require additional time. If information is missing or incorrect on the application, processing and delivery of the Program Incentive may also require additional time.
Taxes	Incentives received by the Participant under this Application may be taxable by the federal, state, and local government. The Participant is responsible for declaring and paying all such taxes. Companies shall have no liability or obligation for any taxes.
Indemnification and Limits of Liability	<p>The Participant shall protect, indemnify, and hold harmless the Companies' and their agents, contractors, employees, officers and directors from and against all liabilities, losses, claims of death or injury or other damages, judgments, penalties, causes of action, costs and expenses (including, without limitation, attorney's fees and expenses) incurred by or assessed against the Companies or their agents, contractors, employees, officers and directors arising out of or relating to the performance of this Application or arising out of or relating to the installation, use and maintenance of the equipment, designs, practices or methods involved in this Participant's project.</p> <p>In no event shall any indemnified party be liable for any punitive, exemplary, special, indirect, incidental or consequential damages (including, but not limited to, lost profits, lost business opportunities, loss of use or equipment down time, and loss of or corruption to data) arising out of or relating to this Agreement or Program, regardless of the legal theory under which such damages are sought.</p>
Warranties	<p>The Companies make no express or implied warranties regarding the performance of installed equipment, the quality of any contractor's work, or that the equipment will result in any energy or cost savings.</p> <p>THE COMPANIES AND THEIR CONSULTANTS DO NOT ENDORSE, GUARANTEE, OR WARRANT ANY PARTICULAR MANUFACTURER OR PRODUCT, AND THEY PROVIDE NO WARRANTIES, EXPRESSED OR IMPLIED, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR IMPLIED WARRANTY OF FITNESS FOR ANY PRODUCT OR SERVICES. THE COMPANIES ARE NOT LIABLE OR RESPONSIBLE FOR ANY ACT OR OMISSION OF ANY CONTRACTOR (IF ANY). THE CUSTOMER'S WARRANTIES ARE LIMITED TO ANY WARRANTIES THAT MAY BE PROVIDED BY CONTRACTORS, VENDORS OR EQUIPMENT MANUFACTURER. NEITHER THE COMPANIES NOR THEIR CONSULTANTS ARE RESPONSIBLE FOR ASSURING THAT THE DESIGN, ENGINEERING AND CONSTRUCTION OF THE FACILITY OR INSTALLATION OF THE EQUIPMENT IS PROPER OR COMPLIES WITH ANY PARTICULAR LAWS, CODES, OR INDUSTRY STANDARDS. THE COMPANIES DO NOT MAKE ANY REPRESENTATIONS OF ANY KIND REGARDING THE RESULTS TO BE ACHIEVED BY THE ENERGY EFFICIENCY MEASURES OR THE ADEQUACY OR SAFETY OF SUCH MEASURES.</p>
Recycling (Proper Disposal of Waste)	The Company and its agents are not responsible for the proper disposal or recycling of any waste generated as a result of this project.
Endorsement (Product/Vendor Neutrality)	The Company and its agents do not endorse any particular market provider, manufacturer, product, labor or system design by offering this Program.
Termination	<p>Incentives are available for energy efficiency measures on a first-come, first-served basis subject to the availability of funds. Program availability, program terms and equipment eligibility may change without notice at the discretion of the Companies.</p> <p>Submission of any application does not give rise to any obligation to make any incentive payment by the Companies and their agents.</p>

ACKNOWLEDGEMENT

For faster application processing, please be sure to include the following items with your application form:

- Complete Application (customer project page, equipment page, signature page)
- Utility Account Number
- Manufacturer's Cut Sheets for all proposed equipment. **PLEASE BE SURE TO CIRCLE OR HIGHLIGHT THE RELEVANT EFFICIENCY STANDARDS**
- W-9 with Tax Identification associated with the incentive recipient (please submit with final application to facilitate faster incentive payment)

In conjunction with PA Act 129, energy efficiency measures as promoted by this application are considered Tier II resources under Pennsylvania's Alternative Energy Portfolio Standards Act. For more information go to <http://paaeps.com/credit/index.do> or the FAQ section of our website at www.energysavePA.com.

Participants in FirstEnergy's energy efficiency programs have the ability to take ownership of the alternative energy credits resulting from their project and may be able to sell the alternative energy credit(s) to a broker.

Alternatively, a customer has the ability to allow their local utility (Met-Ed, Penelec or Penn Power) to take ownership of the alternative energy credit(s) associated with their energy efficiency project.

- I would like to retain ownership of my Tier II alternative energy credits and commit to offer them into the PJM market.
- I assign ownership of my Tier II alternative energy credits to my local utility to be used to offset the costs charged to customers to fund Act 129 energy efficiency and conservation programs.

If neither box is checked, Met-Ed, Penelec or Penn Power will accumulate the alternative energy credits and sell the alternative energy credits to help reduce the cost of the Companies' conservation programs by the amount of revenue received.

I read, understand and am in compliance with all rules and regulations concerning this Program. I certify that all information provided is correct to the best of my knowledge, and I give the Companies permission to share my records with the Pennsylvania Public Utility Commission, or its contractors, who plan to evaluate my energy usage. Additionally, I will allow reasonable access to my property to verify the installation and performance of the Energy Efficiency Measures that are eligible for incentives under the Programs.

Signature: _____ Date: _____

Print Name: _____ Title: _____

By signing, I certify that I have read, understood and agree to the terms and conditions listed above and that I am authorized to sign on behalf of the participant.

FOR PROGRAM USE ONLY

Date Received: _____ Initials: _____ Pre-Approval? Yes No

Application Number: _____